

STATE OF HAWAI`I
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
OFFICE OF ENTERPRISE TECHNOLOGY SERVICES
HONOLULU, HAWAI`I

June 25, 2021

AMENDMENT 9
TO
REQUEST FOR PROPOSALS
NO. RFP-ERP-2020

SEALED PROPOSALS TO PROVIDE AN ENTERPRISE FINANCIAL SOLUTION, DEPARTMENT OF ACCOUNTING
AND GENERAL SERVICES, STATE OF HAWAI`I

RESPONSES TO QUESTIONS RECEIVED BY JUNE 24, 2021 4:00 PM

1. For planning purposes, does the State have a general timeframe where it expects to issue the Notice to Proceed?

The completion of this additional discussion phase and the review of the second BAFO submissions by July 9, 2021 would allow the State to make a selection on or before the ending of July 2021. Notice to Proceed would follow thereafter, assuming the selected vendor meets all the Hawaii Compliance Express requirements in order to execute the contract.

2. Would the State be open to describing which State roles will be present at the T&C discussion?

The Request for Proposal (RFP) procurement committee and the State's Deputy Attorney General will facilitate the T&C discussion.

3. For this discussion, I am assuming we will be reviewing these areas from the RFP_ERP_2020_An Enterprise Financial Solution

- Section 1.14 through Section 1.29
- Exhibit 4 Attorney General Conditions
- Exhibit 5 Selected Supplemental General Conditions

Discussions will focus on promoting the clarification and understanding of:

- 1) the Offeror's specific proposed exceptions to the State's RFP requirements and specifications, including contract terms and conditions, as stated in the Offeror's submitted Attachment Form OF-2 Exceptions, and
- 2) the State's RFP requirements and specifications, including contract terms and conditions

Since the State doesn't conduct negotiations to change the terms of the RFP or other parts of the Contract, such discussions will provide Offerors the opportunity to explain their exceptions to the RFP and Contract. If any changes are required to the RFP as a result of the discussions, the State would issue an addendum to the RFP and Offerors would be given an opportunity to revise their Proposals pursuant to a Best and Final Offer.

4. Are there any other sections we will be discussing?

Please refer to response provided for question number 3.

5. Can the State please provide what specific date it expects to issue a "Notice to Proceed", so that we can work to confirm the updated State's Go-Live expectations for each Project Phase can be met effectively?

Please refer to response provided for question number 1.

6. Is the State's specific Evaluation and Selection criteria (as outlined in Section #6 of the State's RFP-ERP-2020) still current?

- a. **Or has the State added-to or modified this Evaluation and Selection criteria as a result of BAFO Requests #1 & #2?**
- b. **If there have been additions and/or modifications – can the State share these details?**

The State's Evaluation and Selection criteria as outlined in Section #6 of the State's RFP-ERP-2020 is current and has not changed.

7. In Amendment #9/BAFO Request #2 – the State conveys the Contract shall be for (3) years.

- a. **What is the State's plan (and/or process) to contract for the On-Going SaaS Subscription fees of the provided ERP:2020 Solution?**

Per 1.5 Period of Performance of the RFP:

If in the State's determination, a period of more than three (3) years is required to complete all deliverables, the Contract shall be extended for a period of time determined by the State that would be needed, based on the same terms and conditions, except to the extent that the State desires to change or add terms or conditions, and upon mutual agreement in writing between the State and the Contractor. The Contractor shall execute any other document required by law or reasonably requested by the State. The extension of the term of the Contract is subject to the availability of State funding, unless it is for time only. The State will permit the extension of the Contract for a maximum of two (2) one-year terms. The Contract shall not exceed a total term of five (5) years.

The State of Hawaii will issue a subsequent Request for Proposal for a term to follow the expiration of the Contract.

8. Is the State open to an alternative Implementation/Deployment approach for both the revised CORE and Expansion Requirements, if such a proposed approach decreased Time towards delivering overall Realized Value for the State?

- a. **Are there any constraints or challenges within the State which would affect the consideration of an alternative approach which we should be aware of (assuming we will honor the 3-year requirement).**

The State has outlined and prescribed the Core, Expansion and Optional phases in the RFP and intends to proceed as such.

9. Can the State provide the Excel version of Appendices A-1, A-2, and L?

Yes, the Excel version of Appendices A-1, A-2 and L are included with this response.

10. Can you confirm that you would like to see pricing for implementation and software for the Optional Phase?

Yes, pricing provided in Appendix L – Cost Workbook should include the pricing for implementation and software for the Optional Phase. For the avoidance of doubt, all sections of the Appendix L – Cost Workbook must be completed and submitted with a BAFO.


Douglas Murdock (Jun 25, 2021 15:55 HST)

Douglas Murdock,
Chief Information Officer/
Procurement Officer

Jun 25, 2021

Date

Signature: 
Todd Omura (Jun 25, 2021 13:21 HST)

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