

**The State of Hawaii  
Department of Transportation**

**February 7, 2020**

**ADDENDUM 3**

**TO**

**Request for Proposals  
Solicitation No. RFP-20-001-HWYS**

**ELECTRIC VEHICLES AND CHARGING  
INFRASTRUCTURE SERVICES**

The following changes are made to the RFP:

A Call for Best and Final Proposal is hereby made:

The Best and Final Proposal (BAFP) is due on February 13, 2020 at 2:30 pm Hawaii Standard Time. The BAFP shall be submitted via HlePRO.

In order to be considered for award Offerors must submit one of the following:

Offerors have the option to submit BAFO as follows:

- Submit a letter indicating initial proposal shall be scored as BAFP.
- Submit a letter indicating initial proposal is to be considered as the BAFP, together with the attached appropriate changes, corrections, and amendments.
- Submit an entirely new proposal as BAFP. Offeror is required to submit a table with all the changes and/or track changes version of the proposal.

Offeror(s) are also reminded that any information discussed verbally or submitted in writing during the discussion phase shall be submitted in response to this call for BAFP in order to be considered as part of an Offeror's proposal.

## 9.1 Price Evaluation

The Offeror's price proposal for the example given below is worth 10% of the total points, which is 300. The price will be used for evaluation purposes only. The Offeror's price proposal shall be submitted through HlePRO. Prices shall be evaluated for Completeness, Reasonableness, and Realism of price. The State may use any or all price analysis techniques and procedures to determine price reasonableness.

### 9.1.1 Price Formula

In converting price to points, pursuant to HAR §3-122-52 the Lowest Total Price will automatically receive the maximum number of points allocated to cost shown in Table 1. The point allocations for price on the other Proposals for each service category will be determined through the method set out in the following formula: [Lowest Total Price multiplied by maximum points divided by [Offeror's Proposed Price] = Price Points Awarded.

### 9.1.2 Pricing Example

The State Department of Transportation, Highways Division requires the services of a qualified contractor to provide the following:

- Twenty (20) battery electric vehicles with five (5) level 2 charging stations on the Island of Oahu.
- Fifteen (15) battery electric vehicles with three (3) level 2 charging stations on the Island of Maui.
- Five (5) battery electric vehicles with two (2) level 2 charging stations on the Island of ~~Oahu~~ Hawaii.
- Three (3) battery electric vehicles with two (2) level 2 charging stations on the Island of ~~Oahu~~ Kauai.

Battery electric vehicles and charging stations shall meet the requirements in Exhibit 3. Each battery electric vehicle will be driven 6,000 miles per year. The period of performance shall be for ten (10) years. Offeror must submit all costs in terms of usage rates on a monthly basis. The annual cost for the example will be used in the evaluation. Offeror to list all other assumptions.